



## FAQ: Accelerate Program<sup>SM</sup>

### What types of projects are you able to finance?

We are able to finance a large range of projects including energy conservation measures such as lighting, compressed air, HVAC, but also distributed energy projects such as central plants, solar, microgrids and transportation electrification infrastructure.

### What sort of credit does one need to qualify for this financing offer?

Typically, Ba2 (Moody's) or BB (Standard & Poor's) or above are required for financing. Lower credit ratings may be considered with some additional credit support such as a Letter of Credit or a Parent Guarantee.

### What geographic areas are you able to finance projects?

This fund is able to finance projects across North America including United States, Canada and Mexico. This particular fund cannot finance outside of those areas, but if you have a need for financing in other markets, please call to discuss other options that may be available.

### What deal structures are you able to utilize?

Most deals are transacted either through a Power Purchase Agreement or Energy-as-a-Service. Another hybrid opportunity exists, which we call our Energy Efficiency Lease. It functions like our Energy-as-a-Service agreement, but clients are responsible for the cost of ongoing Operations and Management of implemented systems.